



CONTINENTAL FLOORING COMPANY



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INDUSTRY

**FLOORING: COMMERCIAL,
INDUSTRIAL, INSTITUTIONAL**

PREVIOUS SYSTEM **CCAS**

PROBLEMS BEFORE JONAS

SUBCONTRACT

MANUAL PROCESSES

POOR VISIBILITY

JONAS SOLUTIONS



PURCHASE
ORDER



INVENTORY



DOCUMENT
MANAGEMENT

“CFC NOW HAS BETTER
**VISIBILITY AND
CONTROL** OF THEIR
BUSINESS PROCESSES,
ALLOWING THEM
TO MAKE MORE
INFORMED DECISIONS.”

“increased revenue
growth by **3.5%**,
while reducing
accounting
overhead by **5%**.”

BACKGROUND

Optimize and enhance the efficiency of their operations



Continental Flooring Company is a nation-wide flooring reseller and contractor, specializing in sales and installation for all types of government agencies.

Their aim is to satisfy their customers through following a “get what you want, when you want it” approach, which is the basis of their business strategy. With optimizing and enhancing the efficiency of their operations a priority, CFC saw an opportunity to improve their business overall. They wanted a solution that was able to provide greater efficiencies and visibility into their business, along with a software solution that could handle complex tax groups. CFC leveraged Jonas to streamline their operations and provide them with a stable software solution going forward.

Prior to deploying Jonas Construction Software, CFC realized that their legacy software system did not meet their needs.

Their previous system, CCAS, did not have an integrated subcontract module, and its PO and inventory systems, did not meet their needs. With information being manually entered into Excel spreadsheets, their information was not only susceptible to errors, but they also did not have proper controls in place. This left CFC with an incomplete, and sometimes inaccurate, view of their business, and they were unable to attain reliable, real-time information. Their current system was quickly becoming inefficient and it became clear it was time to make a change.

THE PROBLEM

Inaccurate view of the business and unreliable information



“Their current system was quickly becoming inefficient and it became clear it was time to make a change.”

THE SOLUTION

Extensive time savings and revenue growth without increasing office staff

CFC was able to increase revenue growth by

3.5%



Jonas Construction Software enabled Continental Flooring Company to increase their profitability, while reducing manual labor and integrating their business processes.

Through implementing Jonas, CFC was able to increase revenue growth by 3.5%, while reducing accounting overhead by 5%. While CFC has experienced an overall business improvement with Jonas, they also have seen specific enhancements in their operational efficiencies. By introducing an integrated software solution, CFC has become more proficient in a variety of ways. According to Bruce Kiger, Vice President of CFC, “Integrated P.O. and inventory systems have saved manpower, prevented input errors, provided cost controls on purchases, and provided paperless tracking of obligations.” Specifically, CFC now only spends five days a month on sales tax preparations compared to seven, saving them two days of staff time a month. With the reduction in manual processes, CFC has been able to handle increased workloads without having to increase their back office staff.

“With Jonas, we now have the ability to make accurate and more informed decisions, in real-time.”

Bruce Kiger
Vice President of CFC



BENEFITS

Reduced manual processes and greater control

CFC has experienced a lot of benefits with Jonas in place. They are now able to create extensive automated WIP schedules reporting on current month profits and other key decision-making information. With an integrated system, they have reduced manual worktime and error, gained better cost controls, and reduced their environmental impact by implementing paperless tracking. With the subcontract module in place, CFC is now able to place controls on payments to subcontractors, which helps ensure they don't exceed contractual amounts. Through having key documents stored electronically, collaboration between employees has become much easier and more effective as well.

Since Jonas has been in place, CFC has been able to improve their business in a myriad of ways. CFC now has better visibility and control of their business processes, allowing them to make more informed decisions. With all aspects of each job integrated directly into Jonas, their information is not only accurate, but consistent as well. The reduction in manual labor and physical paperwork has helped streamline their operations overall while increasing profitability at the same time. With a stable, intuitive, and integrated software solution such as Jonas, Continental Flooring Company is on the right path to success.



THE RESULT

True integration and greater visibility

“CFC now has better visibility and control of their business”

ABOUT

Jonas Construction Software provides industry-leading business management and accounting software to our clients. Our fully-integrated solutions provide all of the tools that you need to increase productivity and improve your bottom line. At Jonas, we make it easier for companies to focus on what is

important - their customers, their projects and their employees. We do this by streamlining their operations and giving better visibility to the entire organization. This gives your employees the tools to do their jobs better, support your customers and achieve your company goals.

LEARN MORE

WHAT WE DO

WATCH OUR 90 SECOND VIDEO



WHO WE ARE

FIND OUT WHAT WE BELIEVE



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