## CASE STUDY







## INDUSTRY

## MECHANICAL, HVAC & PLUMBING

RESIDENTIAL COMMERICAL INDUSTRIAL

PREVIOUS SYSTEM COINS SOFTWARE

PROBLEMS BEFORE JONAS

**JONAS SOLUTIONS** 

MANUAL PROCESSES
LACK OF INTEGRATION
SERVICE MANAGEMENT







ACCOUNTING

MOBILE SOLUTIONS

PROJECT MANAGEMENT



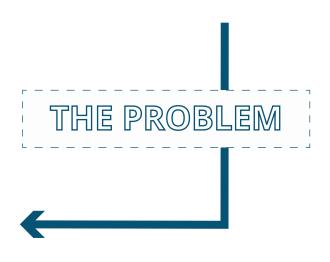
WE REALLY FIND JONAS TO BE A QUALITY SOFTWARE SOLUTION, AND WE ARE VERY CONFIDENT THAT AS WE GROW, JONAS WILL BE THERE TO GROW WITH US."





Established in 1978, Current Mechanical (www.currenthvac.com) is a family-owned, high-quality solution, offering a complete range of services to ensure that their clients' buildings and homes are healthy, comfortable and energy-efficient. Current Mechanical provides services ranging from pre-construction consultation to custom fabrication in their pre-fab shop and even annual preventive maintenance contracts. At Current Mechanical, they handle refrigeration, plumbing, HVAC, process piping, medical gas piping and even fire protection services. Their mission is to solve customer's problems by finding the right solutions for each unique customer.

Prior to acquiring Jonas Construction Software, Current Mechanical was running their business on a software system called COINS. While the software performed sufficiently and allowed them to manage their business operations, there were some areas in which the software was lacking. The COINS software was somewhat limiting, and lacked integration throughout the software, with information locked in specific locations and inaccessible from certain departments. Another concern with COINS was that they still found themselves using pen and paper guite often, which did not help to improve their overall efficiency. In addition, due to the lack of functionality and complex nature of the software, many of their employees were hesitant to use to the software, which often proved to be a challenge. As Current Mechanical continued to evolve through both organic growth and acquisitions, combined with the fact that COINS was planning on discontinuing their support for the software solution they were on, led them to start looking for a software solution that could better meet their needs going forward.





After speaking with many existing Jonas clients, researching competitors, and experiencing several demos, Current Mechanical ultimately selected Jonas Construction Software as their software of choice. Since Jonas has been implemented, Current Mechanical is now running a more efficient and integrated business. With the user-friendly nature of the software, real-time reports are easier and quicker to create, and the ability to create a new job is now seamless. On the service side, Current Mechanical is fully operational on Jonas eMobile, which allows their technicians to perform and complete jobs directly from the field on the tablet device. "Before we had eMobile, we were using a lot more pen and paper, which was definitely less efficient," stated Ted Current, Vice President and CEO at Current Mechanical. "Now, since implementing Jonas eMobile, our techs are able to complete jobs from the field and no longer have to return to the office to drop off their paperwork on a weekly basis, which has really allowed us to have access to more timely information." In addition, they no longer need to run reports for every single aspect of their business, but instead, are able to go directly into Jonas and access information in real-time.



With Jonas now up and running, the benefits to the business have been tremendous. With regards to billing, they are now able to bill much quicker and have been able to reduce payroll processing time. As Ted Current stated, "Jonas has allowed us to significantly reduce our manual data entry, thanks to their mobile solutions and fully-integrated nature, which has allowed us to save about half a day of data entry for our payroll staff." Current Mechanical recently acquired two businesses on the residential side, which were both using QuickBooks. Since acquiring Jonas, they have been able to seamlessly transition both of those companies off of QuickBooks and on to Jonas, which has allowed them to operate with only one accounting system and centralize all of their data. They were also utilizing another third-party software, Trimble ConstructJob, which has now been replaced with Jonas' Project Management solution. "By transitioning off both QuickBooks and ConstructJob, and only using Jonas for all our functional business areas, we have been able to reduce our overall software costs and improve our bottom line." As a whole, Current Mechanical has been able to grow their business without having to add any back-office personnel, all while running on Jonas. They have also seen an increase in employee satisfaction, as several of their staff are now using Jonas who weren't using their old software.

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While the decision to make the switch to Jonas involved a lengthy and exhaustive search, Ted from Current Mechanical is sure they made the right decision for their business, "The overall positive feedback we received from others we spoke to within, and even outside our industry, really sold us on the software. We really find Jonas to be a quality software solution, and we are very confident that as we grow, Jonas will be there to grow with us." In making the decision to invest in Jonas, Current Mechanical has been able to take their business to new heights and are now positioned for even greater success as they continue to grow and evolve.

### BENEFITS





# **ABOUT**

Jonas Construction & Service Management Software is a fully integrated and automated construction management software solution, designed to help businesses improve productivity and increase profitability. At Jonas, we make it easier for companies to focus on what is important - their customers, their projects and their employees. For over 25 years, we have steadily developed and improved our product, constantly striving to meet the

needs and requirements of the industry today, while staying on the cutting-edge of technology. Backed by Constellation Software Inc. (CSI), a global software company that acquires and builds high market share, mission-critical vertical market software companies, we are dedicated to building software that meets the ever-changing needs of the construction industry.

### LEARN MORE

#### WHAT WE DO

WATCH OUR 90 SECOND VIDEO



#### **WHO WE ARE**

FIND OUT WHAT WE BELIEVE



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