



“With Premier, I don’t ever have to worry whether I have the latest and greatest.”

A COST EFFICIENT SOLUTION THAT’S EASY FOR ANYONE TO USE

Wright Contracting is a full service commercial and industrial contractor based in Tennessee, providing renovation and new construction services. Founded in 2012, Wright Contracting works on a wide range of projects ranging from \$5,000 to \$5,000,000 in the Knoxville metropolitan area and surrounding counties.

THE PROBLEM

Needed user-friendly software at a low cost

With 20+ years experience in construction, Rachel and Bill Gardner were well aware of the challenges often associated with older or difficult to use software that lack intuitive design. “They don’t have the user-friendly screens,” says Rachel Gardner, Co-partner. When starting their business, they knew they wanted a user-friendly system that didn’t require hardware purchases. Mobile access and Cloud storage were must-haves.

THE SOLUTION

Cost-efficient software that anyone can be trained on

When looking at their wish list, Premier from Jonas Construction Software was the natural choice. Cloud-based, contract-free, with an intuitive interface, Premier quickly became an integral part to Wright Contracting’s everyday operations. A twice-weekly training program made the transition smooth. After 2 to 3 months of tutorials, “*we were pretty well trained in it...we had questions, but we had a pretty good idea what we were doing,*” says Rachel Gardner. The user-friendly interface has also made training new staff effortless.

With little accounting experience, the Gardners needed a system that made costing, billing and P.O.’s easy. Says Rachel, “*the accounting is new to both of us. And it really*

hasn't been that difficult of a learning curve and I think that has a lot to do with the software and the way it's laid out." And because she can access the same project data from any computer, she can easily pick up on a project where her partner has left off, and vice versa.

A worry-free solution that's always current

Unlike other software that requires upgrade purchases, Premier is automatically updated using Cloud-based software. This is a critical need for a new business like Wright Contracting, who wants to focus on managing the business at hand, not software updates.

"I don't ever have to worry whether I have the latest and greatest, because once they put out the release, they automatically upload it to my system. I don't have to worry about it,"

says Rachel. Because software is continuously updated for all users, it will always be supported. With data backed up to the Cloud, the Gardners don't have to worry about losing data – something that became especially important when their computers crashed. Premier was the only software that they didn't need to reinstall.

THE RESULT

A focus on business, not software

After 2 years of partnering with Jonas, Wright Contracting's experience continues to be positive. Technical support has been prompt and friendly, and the Gardners have frequently suggested features that could be improved. As their company grows, they look to use more Premier modules to gain even richer insight into their business.

2 year
partnership