



# METRIC CONTRACTING SERVICES

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## INDUSTRY

# GENERAL CONTRACTING

## PREVIOUS SYSTEM

IN-HOUSE  
LEGACY SYSTEM

### PROBLEMS BEFORE JONAS

MANUAL PROCESSES  
POOR VISIBILITY  
REPORTING

### JONAS SOLUTIONS



EXECUTIVE  
DASHBOARD



REPORTING



DOCUMENT  
MANAGEMENT

“WITH JONAS WE  
ARE ABLE TO TAKE  
ON **MORE JOBS** AND  
**INCREASE OUR  
WORKLOAD**,  
AND YET ROUGHLY KEEP THE  
SAME AMOUNT OF OFFICE STAFF”

“BEING ABLE  
TO CREATE  
**CUSTOMIZED  
REPORTS** ALLOWS  
US TO ACCESS THE  
INFORMATION  
WE WANT,  
ALL IN REAL-TIME.”



**BACKGROUND**  
Enhancing decision making capabilities and improving access to information



**Metric Contracting Services is a heavy civil contractor that performs excavation to help construct major highways, roadways, railways, shopping malls, airports and sprawling residential subdivisions.** With the goal of integrating their business, enhancing decision making capabilities, and improving access to information, Metric came to the realization that their current software solution was no longer going to meet their needs. Metric leveraged Jonas to help enrich the business through improved efficiencies, providing them with a sustainable software solution that would grow with them as the needs of the business increase.

**Before implementing Jonas, Metric was using an old DOS based in-house legacy system to handle their day-to-day construction software needs.**

Although the software could perform basic functions, a lot was left to be desired in terms of functionality and majority of the business still relied on manual, time consuming processes. With their previous software system, they were also limited in what they could do when it came to reporting and were lacking visibility into the business. As Anna Liorti, Controller at Metric stated, "We weren't able to create reports the way we wanted them, and generating reports to better understand things like inventory and equipment or job cost was difficult and time consuming." Another problem was that their current software system was no long going to be providing support for the DOS version, which left them in a tough situation. With all of these issues surrounding them, Metric decided it was time for a change and began exploring options for a new construction software solution.

**THE PROBLEM**  
Limited reporting capabilities and poor visibility into the business



**"We weren't able to create reports the way we wanted them, and generating reports to better understand things like inventory and equipment or job cost was difficult and time consuming."**

Anna Liorti  
Controller

**THE SOLUTION**

**INCREASED**  
amount of  
**PROJECTS**  
with a more efficient software solution



**Jonas Construction Software has helped Metric grow their business, enhance operation efficiency, and provide them with a more integrated software solution overall.** Since partnering with Jonas, Metric has doubled their sales with relatively the same amount of accounting staff. Metric has also been able to take on more projects without having to increase the number of back office staff. "The beauty of having Jonas is we are able to take on more jobs and increase our workload, and yet roughly keep the same amount of office staff because Jonas is so adaptable and is able to grow with us," stated Anna. With Metric operating multiple companies, they are able to manage each of those companies through Jonas, which has allowed them save the cost of employing more accounting staff. Metric deals with a lot of unions and has 13 different union agreements, which they are able to store in Jonas and can automatically populate during the payroll process, saving them a lot of time.



**“The executive dashboard is excellent. Our owners are able to utilize the dashboard to get quick information without having to go through all of the details, and if needed, they are able to drill down and see more financial information.”**

Anna Liorti  
Controller

**Since partnering with Jonas 15 years ago, Metric has been able to double their sales and have improved upon the way they operate on a day-to-day basis. With a user-friendly system and great support from Jonas, Metric’s employees are very satisfied.** Having the information stored in Jonas and integrated throughout the business, has increased collaboration tremendously and access to information has become much easier as well. Decisions can now be made in real-time and projects can be monitored to ensure they are on the right track. With Jonas, Metric is now able to focus on growing the business, knowing they have the support of a fully-integrated construction software solution.

**“Being able to create customized reports allows us to access the information we want, all in real-time.”**



## BENEFITS

**Customized reports and real-time project views**

**Since deploying Jonas Construction Software, Metric is running a more integrated and efficient operation, with greater visibility into how the business is doing.** With the ability to customize reports the way they want, information is relevant and up-to-date, giving them a real-time view of how each job is doing. This is especially important for the project managers, as they are able to monitor each project to ensure they are on time and on budget. With the executive dashboard, management is able to access information in a single view, providing them with insight into the status of the business and allows them to make more informed decisions as well. As Anna stated, “The executive dashboard is excellent. Our owners are able to utilize the dashboard to get quick information without having to go through all of the details, and if needed, they are able to drill down and see more financial information.” With Jonas, Metric is now able to better manage their cash flow and have a more accurate view of the business overall.

## THE RESULT

**A more collaborative and cohesive business**



# ABOUT

Jonas Construction Software provides industry-leading business management and accounting software to our clients. Our fully-integrated solutions provide all of the tools that you need to increase productivity and improve your bottom line. At Jonas, we make it easier for companies to focus on what is

important - their customers, their projects and their employees. We do this by streamlining their operations and giving better visibility to the entire organization. This gives your employees the tools to do their jobs better, support your customers and achieve your company goals.

## LEARN MORE

### WHAT WE DO

WATCH OUR 90 SECOND VIDEO



### WHO WE ARE

FIND OUT WHAT WE BELIEVE



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