



PYRAMID CONSTRUCTION LTD.

INDUSTRY

**GENERAL CONTRACTING, HEAVY
CONSTRUCTION, CONCRETE: COMMERCIAL**

PREVIOUS SYSTEM **GEAC**

PROBLEMS BEFORE JONAS

JOB COSTING

MANUAL PROCESSES

LACK OF INTEGRATION

JONAS SOLUTIONS



ETIMESHEETS



EXECUTIVE
DASHBOARD



ACCOUNTING

PYRAMID HAS
REDUCED THEIR
ACCOUNTING STAFF
BY ALMOST

60%

“PYRAMID HAS
EXPERIENCED
BOTH **TIME AND
COST SAVINGS**
AND ARE NOW
RUNNING A
MORE EFFICIENT
BUSINESS OVERALL”

BACKGROUND

Better intergration and the ability to make more informed decisions

Pyramid Construction Ltd. specializes in heavy construction, general contracting, and land development.

Their goal is to continue to be a leader in the construction industry within Newfoundland, while ensuring both their employees and customers are satisfied. With the aim of better integrating the business, reducing reliance on manual processes, as well as improving their ability to make quicker and more informed decisions, Pyramid realized their current system could not meet these needs and decided to make a change. Pyramid leveraged Jonas handle their operations more efficiently, and provide greater insight and visibility into their business.

Before partnering with Jonas, Pyramid was using Geac to handle their construction software needs. With Geac being primarily an accounting management software, Pyramid felt that they were unable to use the system effectively to handle their job cost needs and it did not integrate well with the other functional areas of the business as well. Pyramid also found that Geac was not very user friendly and because of the lack of integration, they were still relying heavily on manual processes. As Gerrie Day, Controller at Pyramid Construction stated, "Geac was not as easily integrated and user friendly as Jonas is, and we had to rely on more accounting staff just to handle the manual processing we needed to complete." Pyramid quickly came to the realization that if they wanted to optimize their business and increase overall efficiency, a change in their construction software system was necessary.

THE PROBLEM
Poor job costing and a lack of integration with the functional areas of the business

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Gerrie Day
Controller

THE SOLUTION

A MORE EFFICIENT
accounting department
with greater insight
into the business

Jonas Construction Software enabled Pyramid to gain greater insight into their business, operate a much more efficient accounting department, and better track time and material. With Jonas in place, Pyramid has reduced their accounting staff by almost 60%, going from 7 employees down to 3 currently. Pyramid also two locations in Nova Scotia, Canada as well, and Jonas allows them to employ only one controller to handle the accounting for all divisions from their head office. "With Jonas, we are effectively saving the salary of two extra controllers as I am able to monitor both locations financials without having to be physically be at each office," stated Gerrie. Pyramid's superintendents are also utilizing Jonas eTimesheets, which allows for more accurate labor hours as the superintendents have more direct involvement with their employees and are able to catch any mistakes before it is too late.

“I love the support. It is timely in the sense that I can call at any time during the workday and reach somebody. The support is just excellent and the team is great.”

Gerrie Day
Controller



BENEFITS

Full visibility with the Jonas Dashboard View

Since partnering with Jonas Construction Software, Pyramid is operating a more integrated and efficient business at all levels. With a fully-integrated software solution such as Jonas, Pyramid has full visibility into key performance indicators such as cash and lines of credit. With the Jonas Dashboard View, management is able to quickly determine how each job is doing and make proactive changes if necessary. By reducing their accounting staff, they have experienced savings not only with salaries, but also on the cost of rent through reduced office space needed to house their employees. Pyramid has benefitted from the great support at Jonas. As Gerrie stated, “I love the support. It is timely in the sense that I can call at any time during the workday and reach somebody. The support is just excellent and the team is great.” Pyramid is also able to better consolidate their financial information, which makes month and year end closing a breeze.

With Pyramid deploying Jonas over 18 years ago, it is evident the partnership has been a successful one. Pyramid has experienced both time and cost savings and are now running a more efficient business overall. With only 3 accounting staff handling the financial needs of their 300 employees, Jonas has enabled Pyramid to run a very lean, yet very effective operation. With all of their information integrated within Jonas, manual processes have been reduced, access to information is quick and easy, and management can make more informed decisions. Partnering with Jonas has drastically improved the way Pyramid operates, creating an environment where both customers and employees are satisfied and Pyramid is able to focus on building their business.

“With Jonas, our accounting department is able to handle the needs of our 300 employees with only 3 accounting staff.”

Gerrie Day
Controller

THE RESULT

An optimized and effective business



ABOUT

Jonas Construction Software provides industry-leading business management and accounting software to our clients. Our fully-integrated solutions provide all of the tools that you need to increase productivity and improve your bottom line. At Jonas, we make it easier for companies to focus on what is

important - their customers, their projects and their employees. We do this by streamlining their operations and giving better visibility to the entire organization. This gives your employees the tools to do their jobs better, support your customers and achieve your company goals.

LEARN MORE

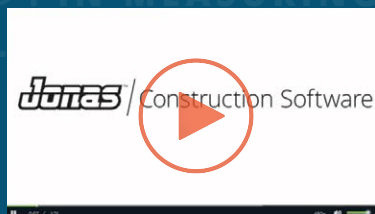
WHAT WE DO

WATCH OUR 90 SECOND VIDEO



WHO WE ARE

FIND OUT WHAT WE BELIEVE



GET IN TOUCH

CORPORATE:
8133 WARDEN AVENUE
SUITE 400
MARKHAM, ONTARIO
L6G 1B3

T / 1-905-470-4600

SALES:
T / 1-888-789-9073
E / SALES@JONASCONSTRUCTION.COM

CLIENT SUPPORT:
T / 1-800-352-6647
E / SUPPORT@JONASCONSTRUCTION.COM

