



S&T GROUP



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INDUSTRY

**ELECTRICAL, HVACR, PLUMBING,
GENERAL CONTRACTING**

PREVIOUS SYSTEM

**IN-HOUSE
LEGACY SYSTEM**

PROBLEMS BEFORE JONAS

MANUAL PROCESSES

DOUBLE ENTRIES

DOCUMENT MANAGEMENT

JONAS SOLUTIONS



PAYROLL



BILLING



REPORTING

FROM 1 COMPANY
WITH 32 EMPLOYEES
AND 8 BACK OFFICE
STAFF TO 6 COMPANIES
WITH 250 EMPLOYEES
AND ABOUT 25
BACK OFFICE STAFF.

NOW
OPERATING AT A
10:1
OFFICE STAFF

BACKGROUND

Optimize and enhance
the efficiency
of their operations



S&T Group specializes in solutions, general contracting, services, sales and maintenance in electrical, mechanical and technologies, sheet metal, HVAC and refrigeration, plumbing and building management controls in both Canada and the United States. With their goal of better serving their customers, growing their business, and optimizing operational efficiency, S&T Group determined their current software system would not be able to grow with them as the company expanded. S&T Group leveraged Jonas Construction Software to reduce their reliance on manual processes, streamline their operations, and provide greater insight and visibility into the business overall.

S&T Group was using an in-house legacy UNIX system to handle their operational and business requirements, prior to deploying Jonas. While the software allowed them to get by on a daily basis, S&T Group found themselves spending a lot of time completing tasks manually. With this manual processing, information

was not available in real-time and basic tasks were delayed. As Leslie Jokic, Controller at S&T Group stated, "With our old system, data would have to be entered into the system manually and extracting information proved quite difficult as well. Everything had to be manually posted and the information was not integrated with other functional areas of our business." With majority of the business processes being done manually, a lot of paper was being utilized, which left S&T Group susceptible to misplaced documents and information incorrectly entered into the system. As their business began to expand, it became clear to them that it was time to start looking for a new construction software solution to handle their growing business needs.

THE PROBLEM

Inaccurate view of the business
and unreliable information



"With our old system, data would have to be entered into the system manually and extracting information proved quite difficult as well. Everything had to be manually posted and the information was not integrated with other functional areas of our business."

Leslie Jokic
Controller

THE SOLUTION

TIME SAVINGS AND
IMPROVED SERVICE
BILLING, PAYROLL
PROCESSING,
AND REPORTING



Jonas Construction Software has effectively reduced manual processing for S&T Group, along with fully integrating their processes and helping to grow their business. Since partnering with Jonas, S&T Group has expanded

from 1 company with 32 employees and 8 back office staff to 6 companies with 250 employees and about 25 back office staff. Therefore, Jonas has allowed S&T Group to operate at a 10:1 office staff to employee ratio, compared to the 4:1 ratio they had before implementing Jonas. S&T Group is also able to complete payroll in a day, compared to the 4 days it would take them before Jonas. "As far as time savings and increased efficiency, we saw a huge improvement in service billing and payroll especially. We can complete payroll and do reporting directly from Jonas using the information that is already there, which has saved us a lot of time." Leslie stated. With the ability to create custom forms and reports, S&T Group now has a flexible and integrated software system that is capable of meeting their business needs.

“Jonas has given us a lot of flexibility to develop our services the way we want and to seamlessly add new companies, which you don’t find with other software systems.”

Leslie Jokic
Controller



BENEFITS
 Truly automated
 and integrated operation

Since partnering with Jonas Construction Software, S&T Group is operating much more efficiently. With a reduced reliance on manual operations such as data entry and payroll processing, their employees are very satisfied and they have limited their paper footprint as well. By having all information stored in Jonas, project managers are able to access real-time and accurate job cost information, providing them with greater insight into how each project is doing. With Jonas’ fully-integrated system, accessing information is a lot quicker and they are able to be more productive overall. S&T Group has also been able to grow with business as Leslie states, “Jonas has given us a lot of flexibility to develop our services the way we want and to seamlessly add new companies, which you don’t find with other software systems.” From the beginning, Jonas has been there to help S&T Group grow, and they know with Jonas, future growth is attainable as well.

About 17 years ago S&T Group made the decision to partner with Jonas Construction Software and have never looked back since. Having such a long relationship helps demonstrate the Jonas ‘Software for Life’ policy, which is our commitment to continually invest in improving our products to give our customers a better experience. S&T Group is a great example of a company who started a journey with Jonas and has continued to grow without having to significantly increase their back office staff. They have been able to address all of the issues they sought out to resolve, and are now operating more efficiently than ever. S&T Group is confident that with Jonas, they can do anything.

“With a fully-integrated software such as Jonas, we can access information quicker and be more productive.”

Leslie Jokic
Controller

THE RESULT
 Continued growth in
 all facets of the business



ABOUT

Jonas Construction Software provides industry-leading business management and accounting software to our clients. Our fully-integrated solutions provide all of the tools that you need to increase productivity and improve your bottom line. At Jonas, we make it easier for companies to focus on what is

important - their customers, their projects and their employees. We do this by streamlining their operations and giving better visibility to the entire organization. This gives your employees the tools to do their jobs better, support your customers and achieve your company goals.

LEARN MORE

WHAT WE DO

WATCH OUR 90 SECOND VIDEO



WHO WE ARE

FIND OUT WHAT WE BELIEVE



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