STRUCTURAL
CONTRACTING SERVICES, INC.

Jonas
ENTERPRISE
SERVICE & CONSTRUCTION SOFTWARE

Jonas™ / Construction Software

STRUCTURAL CONTRACTING SERVICES, INC.

Jonas ENTERPRISE
SERVICE & CONSTRUCTION SOFTWARE

INDUSTRY

CONCRETE RESTORATION, WATERPROOFING, GENERAL CONTRACTING: COMMERCIAL

PREVIOUS SYSTEM   DACEASY

PROBLEMS BEFORE JONAS

JOB COSTING

UNBALANCED FINANCIALS

LACK OF REAL-TIME DATA

JONAS SOLUTIONS

ACCOUNTING   REPORTING   EQUIPMENT MANAGMENT

INCREASED AVERAGE PROFIT PER JOB

REDUCE THEIR ACCOUNTING WORKLOAD BY 50%.

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BACKGROUND
Sustainable business growth and improved operations

Structural Contracting Services, Inc. is a specialty concrete repair and restoration contractor. Their aim is to ensure that each customer's needs are addressed every step of the way, while maximizing efficiency and minimizing inconvenience. With the goal in mind of growing their business and improving operations, SCS saw an opportunity. They wanted a software solution that could seamlessly integrate all functional areas of the business and streamline operations. SCS leveraged Jonas to handle all aspects of their back-end software needs, providing them with a truly integrated all-in-one solution.

SCS was using DacEasy to handle their construction software system needs. What they quickly realized was that DacEasy had its limitations. Job costing was near impossible to complete and did not have GL integration. This constantly left SCS with an imbalance between their general ledger and job costing. As Frank Calfa Jr., President of Structural Contracting Services, Inc. stated, "With our old system, because it could not handle job costing information effectively, every month it became a big problem to try and locate where all of the imbalances were." Also at the time, majority of their work was being done on paper, which did not allow them to have access to real-time information. With their old system being incapable of meeting their business' needs, SCS determined it was time to make a change.

THE PROBLEM
Imbalanced financials and difficulties completing job costing

"With our old system, because it could not handle job costing information effectively, every month it became a big problem to try and locate where all of the imbalances were."

Frank Calfa Jr.
President

THE SOLUTION

ABILITY TO TAKE ON LARGER AND MORE PROFITABLE JOBS LEADING TO A HIGHER PROFIT MARGIN

Jonas Construction Software enabled SCS to fully integrate their business, provide them with greater control and visibility, and increase employee productivity. Through partnering with Jonas, SCS was able to reduce their accounting staff's workload by 50%. They have also seen an increase in average profit per job, as well as overall profit margin since deploying Jonas. Contributing to the increase in profit margin, Frank states one of the main reasons as to why this is, "With Jonas in place, our project managers are able to not only handle larger jobs, but complete a greater amount of jobs as well." From an efficiency standpoint, SCS has seen marked improvements. Jonas provides SCS with greater control and visibility into their business. They are able to access real-time information and make decisions accordingly. Their reports are more accurate and there is rarely a time when their numbers don't balance. Their back office staff is running at peak performance and operations are running smoother than ever.

"If for example our costs are too high on a job, it could take several weeks to discover this with our old system. With Jonas, we are able to react immediately and make a positive change in real-time."

Frank Calfa Jr.
President

BENEFITS
Truly automated and integrated operation

With all aspects of their business tied together, SCS is now running a truly integrated operation. Having greater visibility allows them to be more proactive than reactive, which affords them the opportunity to make decisions before it's too late. "If for example our costs are too high on a job, it could take several weeks to discover this with our old system. With Jonas, we are able to react immediately and make a positive change in real-time." stated Frank. SCS is also better able to track and understand the depreciation on their equipment, allowing them to make appropriate and timely decisions. SCS invested heavily in training their employees on Jonas Construction Software, and it really has paid off. Their employees have a strong foundation when it comes to Jonas, and with that being said, they are much more efficient and satisfied overall.

With the days of manual paperwork and no integration behind them, SCS is running a more efficient and controlled operation from top to bottom. From a software that was limited in its capabilities to Jonas, SCS can now focus on improving their business instead of putting out fires and balancing their books. By diving head first and consistently being one of the first to try new modules from Jonas, SCS has been in on the development from the ground up and have really understood what it means to be a partner for life with Jonas.

THE RESULT
A truly efficient and controlled operation

"Jonas gives us the ability to keep track of each job along the way and allows us to be more proactive instead of reactive."

Frank Calfa Jr.
President

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ABOUT

Jonas Construction Software provides industry-leading business management and accounting software to our clients. Our fully-integrated solutions provide all of the tools that you need to increase productivity and improve your bottom line. At Jonas, we make it easier for companies to focus on what is important - their customers, their projects and their employees. We do this by streamlining their operations and giving better visibility to the entire organization. This gives your employees the tools to do their jobs better, support your customers and achieve your company goals.

LEARN MORE

WHAT WE DO

WATCH OUR 90 SECOND VIDEO

WHO WE ARE

FIND OUT WHAT WE BELIEVE

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