CASE STUDY





THE WISL GROUP



INDUSTRY

CONCRETE RESTORATION, FIRE PROTECTION, INDUSTRIAL PAINTING



PREVIOUS SYSTEM

IN-HOUSE LEGACY SYSTEM

PROBLEMS BEFORE JONAS

JONAS SOLUTIONS

MANUAL PROCESSES

NO INTEGRATION

POOR DOCUMENT MANAGEMENT







DOCUMENT MANAGEMENT



EQUIPMENT MANAGMEN

VOLUME INCREASE BY

75%,
WITH LESS
OFFICE STAFF

PAYROLL
PROCESSING
TIME
HAS BEEN
REDUCED BY



CASE STUDY

BACKGROUND Improve productivity

and enhance overall efficiencies

The WISL Group provides commercial and industrial clients with a host of expert industrial services. They are firmly committed to being the leader in delivering industrial and heavy commercial specialty construction services. With the goal of integrating their functional areas and improving their business processes, WISL saw an opportunity to make a change for the better. They wanted a software solution that could replace their legacy system while enhancing the overall efficiency and productivity of their operations. WISL leveraged Jonas Construction Software to improve upon their current processes and provide them with a sustainable software solution that could meet their business needs.

The WISL Group was using an old legacy system, which was only being used by accounting and was therefore not integrated with any of the other functional business

areas. Not having a centralized location where all pertinent business information could be stored, really hindered their ability to collaborate between departments and divisions. Also, majority of the information processing was being done manually, which was prone to error and double entries. According to Daniel Damphousse, Vice President of Finance at WISL explains, "Any time you have to manually enter information, you open yourself up to risk and human error." With that being said, WISL came to the realization that their current software solution was no longer working for them and a change was required.

THE PROBLEM

Lack of integration and a reliance on manual processes

"Any time you have to manually enter information, you open yourself up to risk and human error."

Daniel Damphousse Vice President of Finance

THE SOLUTION

volume with
less office staff
and reduced payroll
processing time

Jonas Construction Software provided WISL with a more integrated, collaborative, and automated

software system. Since partnering with Jonas, WISL has seen their sales volume increase by 75%, with less office staff, demonstrating greater efficiency. With Jonas deployed, payroll processing time, which used to take three days, has been reduced by 50%. There has also be efficiencies in remittances experienced as well. Having an integrated solution with a centralized document management system allows for greater collaboration between their various business areas and companies. "Safety is a big part of our industry. With the Digio document management system we are able to store and share our employee safety certificates, which is a huge time saver for us." WISL is also able to store their purchase orders, invoices, equipment information and pictures within Digio as well. With Jonas in place, manual work has decreased immensely and WISL is now running a more productive and paperless operation.



CASE STUDY

"When you have a group of companies, it is important to be able to make intercompany transactions. Jonas gives us the ability to manage and make changes that impact all five companies from one location, which is big time saver for us."

Daniel Damphousse Vice President of Finance



BENEFITS

Handle multiple companies from one location

With WISL expanding their operations and establishing three new companies, Jonas Construction Software was implemented in each entity. Within a few days of purchasing each company, the new company had Jonas up and running. Not only were the companies ready to go with Jonas, but WISL was able to communicate and collaborate with them right away. "When you have a group of companies, it is important to be able to make intercompany transactions. Jonas gives us the ability to manage and make changes that impact all five companies from one location, which is big time saver for us" stated Daniel Damphousse. While WISL has been able to expand with Jonas, more importantly, they still have room to accommodate future growth as well.

Since deploying Jonas Construction Software, WISL has been able to grow as company. They have

experienced an increase in revenue, while reducing their back office staff. Their document management system is more integrated and automated, allowing them to collaborate better. With that being said, manual labor has been reduced significantly and they are operating in a more paperless environment. WISL also has greater insight and tracking capabilities into key information, allowing them to make better, more informed decisions. The partnership between Jonas and WISL has been successful thus far, and looks promising for the future as well.

"We have not only grown since partnering with Jonas, but we still have the capability to grow even further."

> Daniel Damphousse Vice President of Finance





ABOUT

Jonas Construction Software provides industry-leading business management and accounting software to our clients. Our fully-integrated solutions provide all of the tools that you need to increase productivity and improve your bottom line. At Jonas, we make it easier for companies to focus on what is

important - their customers, their projects and their employees. We do this by streamlining their operations and giving better visibility to the entire organization. This gives your employees the tools to do their jobs better, support your customers and achieve your company goals.

LEARN MORE

WHAT WE DO

WATCH OUR 90 SECOND VIDEO



WHO WE ARE

FIND OUT WHAT WE BELIEVE



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